# QUARTERLY INVESTMENT REPORT

June 2021

# Reitway BCI Global Property Feeder Fund

## **Contents**

Market Overview and Performance

Investment Outlook

Portfolio Positioning





### Market Overview and Performance

The GPR 250 REIT World Index delivered a 10.4% total return in USD during Q2-21, modestly outpacing equities (MSCI World Index +7.9%) and substantially ahead of global bonds (JP Morgan Bond Index +0.9%). The rally has pushed the REIT sector's year-to-date USD total return to a solid 18.43%.

As can be seen below, the REIT recovery has not been unique to a particular geography, as listed property market returns were positive across the globe (ex. Singapore) as property fundamentals continue to improve and regions re-open. Quarterly returns ranged from -0.26% for Singapore to 20.78% for South Africa.

The local REIT market benefitted from significant ZAR strength rather than roaring fundamentals while Canadian (13.51%) and US REITs (12.15%) carried good momentum and outperformed the global index (10.40%).

Returns for Europe, Hong Kong, Japan and Australia lagged the overall index, but the countries still delivered mid to high single digit total returns.



Source: Reitway Global, Refinitiv Datastream, July 2021

Our portfolio gained 8.31% in USD during the quarter. Our underperformance versus the benchmark was primarily due to selection effects in specific sectors which we will discuss in more detail.

### Key contributors:

Top 5 Performers					
	Security name	Return			
1.	VGP	25.97%			
2.	Extra Space Storage	24.36%			
3.	Public Storage	22.68%			
4.	Camden Property Trust	21.46%			
5.	Safestore Holdings	19.20%			

Source: Reitway Global, Refinitiv Portfolio Analytics, July 2021

### Allocation & Stock Selection in Residential

Operating results across the residential sector are strong. Occupancies are high and rent growth is accelerating. Sunbelt apartments continue to see a benefit from in-migration and job growth while Coastal urban markets are seeing an abatement of concessions and strong demand, as residents return to cities and the office.

Technology remains a focus, both in terms of driving additional rent opportunities (smart home) as well as reducing costs (self-guided viewings).

Within Residential, our overweight position to single-family rental and manufactured homes boosted our relative returns.



#### Allocation and Stock Selection in Industrial

The Industrial sector continues to benefit from the shift in retailing to online, a trend that increased during the past couple of years and which seems unlikely to reverse despite the global reopening. Supply/demand fundamentals remain largely in balance, though we are incrementally encouraged that demand will, once again, outpace supply in 2021.

Pricing power remains firmly in the landlords' hands, with mark to market increases on new and renewal leases driving the majority of cashbasis same-store NOI growth but with an increasing contribution from annual bumps that are often exceeding 3% and even approaching 4%.

The fund's Industrial holdings delivered 12.29% in USD terms versus the index return of 10.84%. Our off-benchmark positions in VGP and Goodman Group boosted our relative return.

### Key detractors:

Bottom 5 Performers					
	Security name	Return			
1.	Medical Properties Trust	-4.28%			
2.	Mitsubishi Estate	-7.44%			
3.	Paramount Group	-10.96%			
4.	PotlatchDeltic	-12.89%			
5.	21Vianet Group	-36.84%			

Source: Reitway Global, Refinitiv Portfolio Analytics, July 2021

### Selection in Speciality

Chinese data centre share price weakness continued during 2Q21. On recent earnings calls, management teams addressed investor concerns that have weighed on the stocks, including pricing, competition, and oversupply in select markets. Given the recent volatility we exited our positions during the quarter.

Moving on to the Timber sector, management teams laid out a strong case for why they expect lumber prices to stabilise at a structurally higher level than any recent historical averages. Despite this, lumber prices continued to drop from their peak in May and this weighed on the performance of PotlatchDeltic during Q2.

### Selection in Self Storage

Storage was the best performing sector during Q2 2021, up nearly 22.8% versus REITs overall at 10.4%. While our overweight allocation added to our returns, our selection within the sector had a negative impact on our relative performance. After terrific returns in Q1, our off-benchmark position in StorageVault Canada failed to deliver benchmark beating returns.

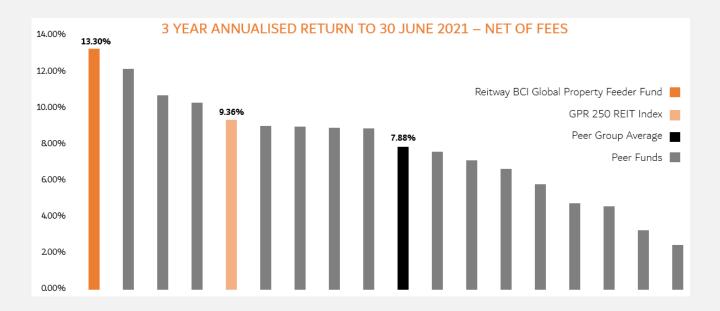
We remain pleased by the fund's substantial long-term outperformance of the index and our peers.

Refer to performance tables on the next page.



REITWAY BCI GLOBAL PROPERTY FEEDER FUND (USD) ANNUALISED						
	1 YEAR	3 YEARS	5 YEARS	7 YEARS	SINCE INCEPTION	ANNUALISED VOLATILITY
Reitway Global	30.29%	11.75%	7.74%	7.01%	8.54%	12.35%
GPR 250 R Index Net TR	36.25%	7.88%	4.70%	6.10%	7.87%	15.23%
Relative	-5.96%	3.87%	3.04%	0.91%	0.67%	-2.88%

REITWAY BCI GLOBAL PROPERTY FEEDER FUND (ZAR) ANNUALISED						
	1 YEAR	3 YEARS	5 YEARS	7 YEARS	SINCE INCEPTION	ANNUALISED VOLATILITY
Reitway Global	7.07%	13.30%	7.21%	11.61%	15.74%	16.11%
GPR 250 R Index Net TR	11.97%	9.36%	4.17%	10.65%	15.03%	16.33%
Relative	-4.90%	3.94%	3.04%	0.96%	0.71%	-0.22%



### Highest and Lowest

Rolling 12-month performance since inception in ZAR

High (June 2012 – May 2013) 54.04%
Low (June 2016 – May 2017) -13.87%

Source: MoneyMate

Net of fee total returns as at 2021-06-30.

All periods greater than one year are annualised.



### Investment Outlook

The REIT market will in all likelihood experience a more volatile second half of 2021. The deep impact of the Delta variant on non-vaccinated populations, coupled with the Northern Hemisphere's transition into colder weather creates conditions that will continue to hamper certain sectors of global property.

In particular, offices and physical retail remain vulnerable to re-introduced lockdowns, and user's unwillingness to physically shop or return to the office. The havoc caused by COVID on the global market is not over yet, but the next six months will likely indicate if, to paraphrase the words of Sir Winston Churchill, that now might be the beginning of the end, and not the end of the beginning."

The depth of the global listed property market continues to reward investors with solid returns, and we remain positive for the remainder of 2021.

In view of the fact that second quarter earnings begin over the coming weeks we include summary earnings outlooks by property sector in this report.

Data Centres: We expect data centre stocks to continue to perform with room for new lease signings to improve later in 2021 and in 2022. We expect Q2 results to retain a positive bias on new leases while investor focus will centre around potential future pricing risks for enterprise and hyper-scale deployments.

**Healthcare:** We expect the focus to be on operating results, external growth, capital allocation, and funding plans. Within the sector, we prefer life science and senior housing focused REITs. We have some exposure to medical office and are underweight skilled nursing.

**Lodging:** We expect commentary to be relatively upbeat, reflecting both a surge in leisure demand as well as positive data around business transient and group bookings. Not surprisingly we expect the recovery to be uneven, with urban assets lagging resort.

**Industrial**: The Industrial REITs continue to be very well positioned to capture internal and external growth. We look to earnings for insights into external growth pipelines, rent growth, new supply, and supply chain transformation.

Office: The outlook for the office space is still difficult to predict, longer term. In recent meetings management teams have focused on positives (tours, activity in cities, and slowly improving utilization trends) and we await updates.



We look for insights into timelines for office fundamentals to improve as well as leasing and transaction volumes to rebound. The sector though remains under considerable pressure, and its future direction is the most uncertain of the major sectors.

**Residential:** We expect the focus during Q2 earnings to be on operating updates, the transaction market, supply expectations, and external growth opportunities. Coastal markets continue to see accelerating trends while Sunbelt demand remains solid. Demand for single family rentals and manufactured housing remains strong. Student housing pre-leasing is progressing, but there have been some concessions.

**Towers:** We believe that tower stocks should continue to benefit from further sentiment improvement on the gross leasing outlook for 2022, while we are sensitive to elevated valuations. We expect Q2 results to be largely in-line and believe investors will likely be focused on service revenue performance and updates on C-band and Dish related leasing activity.

**Retail:** We anticipate Q2 results will remain messy, with prior period cash basis collections and bad debt continuing to be impactful. While we could see some additional occupancy fallout, we also expect positive momentum on the leasing front, and continued improvement in rent collection levels, which could drive upside to 2021 guidance ranges. We look for colour around lease negotiations, spreads, and rent commencement timelines to help frame the NOI recovery timeframe, as well as external growth opportunities.

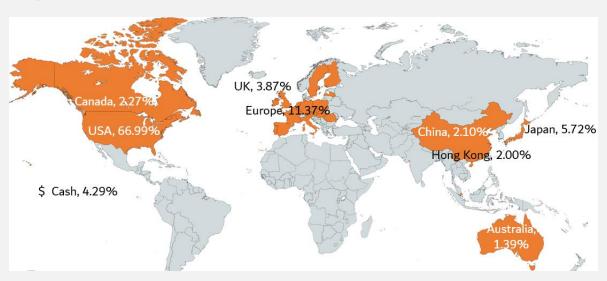
**Gaming:** Given their triple net lease structure, we expect little deviation from consensus forecasts for gaming REITs and note that all the constituents have received ~100% of rent payments. Investor focus will be on the addition of new tenants to overall portfolios, potential percentage rent increases, as well as updated views on health and liquidity of new tenants. Las Vegas and Atlantic City continue to ramp. In addition, the proliferation of online sports betting will be of interest in terms of potentially strengthening tenant credit.

Self-Storage: Self-storage REITs entered Q2 2021 at or near record-high occupancy levels, with an average occupancy of 94.7%. Healthy occupancy levels and increased demand, coupled with the resumption of rate increases to in-place customers and relatively easy comps to 2020, gives rise to storage REITs being well positioned to put up strong results. We believe management teams will highlight relative resilience within the industry and provide updates on existing customer price increases as well as acquisition activity but would look for any commentary on move outs normalizing in H2 2021. Any changes to the supply outlook will be of interest. While stabilised properties look to be doing relatively well, some lease-up properties continue to struggle, which could lead to additional fallout as banks restrict lending for new construction

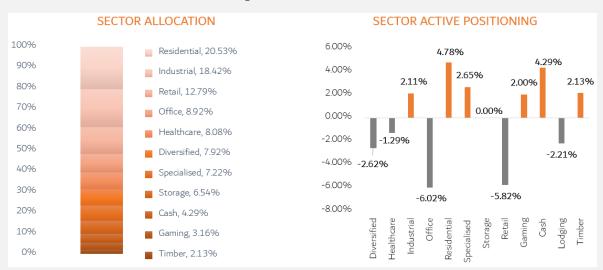


### Portfolio Positioning

### Geographic Allocation



### Sector Allocation & Active Positioning



Top 10 holdings

	Country	Company	Sector	Weight		
1		Prologis	Industrial	4.84%		
2		MGM Growth Properties LLC	Gaming	2.89%		
3		Simon Property Group	Retail	2.85%		
4		Invitation Homes Inc	Residential	2.62%		
5		Welltower Inc	Healthcare	2.56%		
6		Public Storage	Storage	2.49%		
7		Digital Realty Trust	Specialized	2.48%		
8		VGP NV	Industrial	2.45%		
9		Boston Properties	Office	2.21%		
10		Echo Polska Properties NV	Retail	2.19%		
				Total Number of Holdings: 51		
			Portfolio Weight of T	op 10: 27.58%		



### Reitway News

### Newfunds Reitway Global Property ETF | Launch 31 May 2021

Reitway Global launched its first property ETF on the JSE on 26 May, in collaboration with our partners Absa CIB. This is part of a broader strategy to provide investors with Global Property Vehicles that address their portfolio allocations to property - on multiple platforms.

On the 31<sup>st</sup> of May we hosted a webinar where we talk about the index, the objectives and the fund summary. Please view the recording of the launch <u>here</u>

### BCI | Reitway at Boutiques on Wednesdays | 21 July 2021

Garreth Elston presented at Boutiques on Wednesdays on 21 July 2021. Our views on Retail, and other property sectors are discussed.

Here is a <u>link to the recording</u> to watch on demand.

Platform availability | NewFunds Reitway Global Property ETF available on the Momentum Platform

We are pleased to announce that the NewFunds Reitway Global Property ETF is now available on

Momentum Securities, the stockbroker that handles all shares and ETF trading for Momentum Wealth.

It is also accessible on AIMS and Easy Equities, along with any JSE approved stockbrokers.

Should you require any further information on how to access the fund on the platform, or if you would like our funds to be included on any other platforms, please don't hesitate to contact us.

### Reitway Global | Q2 Report Back

We reflect on the last quarter as well as our investment outlook and sector views for the second half of 2021, specifically spending some time on one of our favoured sectors, Manufactured Housing, a subsector of Residential.

Please view the recording to the report back <u>here</u>.



Regards,

#### The REITWAY team

For more information about the performance of our funds and our investment methodology, please visit our website at <a href="https://www.reitwayglobal.com">www.reitwayglobal.com</a>

\_\_\_\_\_

### **Disclaimers**

#### COPYRIGHT

All information used in this presentation and any material referred to herein are subject to copyright and may not be reproduced or used (other than for information purposes) in any way, unless prior written permission has been granted by Reitway Global (Pty) Ltd ("Reitway") or the appropriate copyright owner.

#### INFORMATION AND CONTENT

This presentation is intended for information purposes only and none of the information contained in this presentation constitutes investment advice or a recommendation, solicitation or offer by Reitway to buy or sell any financial product. The information contained in this presentation has been prepared without consideration of the investment objectives, financial situation or particular needs of any particular recipient. Any transactions described in this presentation may give rise to substantial risk, including the possible loss of principal value, and are not necessarily suitable for all investors. This presentation should accordingly not be considered as a substitute for the exercise of your own judgement or for obtaining independent advice based on your personal preferences and circumstances.

#### DISCLAIMER

Although all precautions have been made to ensure the reliability of data and information contained in this presentation, Reitway cannot guarantee the reliability thereof. Past performance referred to in this presentation is not necessarily indicative of future performance. Similarly, forecasts contained in this presentation involve risks and uncertainties which may result in future performance, outcomes and results which differ materially from such forecasts. You are accordingly cautioned not to place undue reliance on any historical data, general information or forecasts used in this presentation.

Reitway accepts no liability whatsoever for any loss, damage (direct or consequential) or expense suffered by a recipient as a result of any reliance placed on any information contained in this presentation or any opinions expressed during this presentation. The views, opinions and comments reflected in the presentation represent those of Reitway, associated companies and employees.

Raging Bull Certificate Awards were awarded on 2018-02 and 2021-02, full details and the basis of the awards are available from Reitway Global.

### REITWAY GLOBAL (Pty) Ltd

Registration No: 2011/125542/07. A Financial Services Provider licensed under the Financial Advisory and Intermediary Services Act, 37 of 2002. FSP license No: 43747

Boutique Collective Investments (RF) (Pty) Ltd ("BCI") is a registered Manager of the Boutique Collective Investments Scheme, approved in terms of the Collective Investments Schemes Control Act, No 45 of 2002 and is a full member of the Association for Savings and Investment SA.

Collective Investment Schemes in securities are generally medium to long term investments. The value of participatory interests may go up or down and past performance is not necessarily an indication of future performance. The Manager does not guarantee the capital or the return of a portfolio. Collective Investments are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees, charges and maximum commissions is available on request. BCI reserves the right to close the portfolio to new investors and reopen certain portfolios from time to time in order to manage them more efficiently. Additional information, including application forms, annual or quarterly reports can be obtained from BCI, free of charge.

Performance figures quoted for the portfolio are from Morningstar, as at the date of this document for a lump sum investment, using NAV-NAV with income reinvested and do not take any upfront manager's charge into account. Income distributions are declared on the ex-dividend date. Actual investment performance will differ based on the initial fees charge applicable, the actual investment date, the date of reinvestment and dividend withholding tax. Past performance referred to in this presentation is not necessarily indicative of future performance.

Investments in foreign securities may include additional risks such as potential constraints on liquidity and repatriation of funds, macroeconomic risk, political risk, foreign exchange risk, tax risk, settlement risk as well as potential limitations on the availability of market information.

Boutique Collective Investments (RF) Pty Ltd retains full legal responsibility for the third party named portfolio.



Although reasonable steps have been taken to ensure the validity and accuracy of the information in this document, BCI does not accept any responsibility for any claim, damages, loss or expense, however it arises, out of or in connection with the information in this document, whether by a client, investor or intermediary. This document should not be seen as an offer to purchase any specific product and is not to be construed as advice or guidance in any form whatsoever. Investors are encouraged to obtain independent professional investment and taxation advice before investing with or in any of BCI/the Manager's products.

NewFunds (RF) Proprietary Limited ("NewFunds") is a registered and approved NewFunds Collective Investment Scheme in Securities (NewFunds CIS) under the Collective Investment Schemes Control Act 45 of 2002. The information contained in this document is provided for information purposes only and does it constitute (i) financial advice as contemplated in terms of the Financial Advisory and Intermediary Services Act, 37 of 2002; or (ii) any other financial, investment, trading, tax, legal, accounting, retirement, actuarial or other professional advice or service whatsoever ("advice") or (iii) provide the basis of any credit, financial or other evaluation. It does not purport to be a prospectus for any security, financial product, transaction or service nor is it deemed appropriate and/or suitable for any particular investment, investor's objectives or financial circumstances. This document is neither an offer to sell nor a solicitation of an offer to buy any of the products and, while every effort is made to ensure the information contained herein is complete and accurate, any pricing and other information included herein is indicative only and is not binding as such on Absa Bank Limited and NewFunds (collectively the Promoters"). Accordingly, the information contained herein merely contains a description of certain facts as at the date hereof and investors are advised to carry out their own independent investigation and appraisal and seek their own advice prior to making any decision or taking action based on information contained herein. The Promoters disclaim any liability for any direct, indirect or consequential damage or losses that may be suffered as a result from using or relying on the information disclosed. Investors are advised that not all risks and issues related to the products are disclosed and therefore, Investors should familiarize themselves with the products and the risks and issues related to or associated with them. Collective Investments Schemes in Securities ("CIS") are generally medium to long term investments where the investor essentially owns a "proportionate share" (in proportion to the participatory interest held in the fund) of the underlying investments held by the fund. The value of participatory interests may fluctuate as a result of market moves, associated external factors and risks, and past performance is not generally a guide to future performance. Any information on past financial returns, modelling or back-testing cannot be guaranteed nor does NewFunds guarantee with respect to the capital or return of any portfolio of NewFunds CIS. Listed CIS products are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges is available from NewFunds upon request. Absa Bank Limited Reg No 1986/004794/06, an Authorised Financial Services Provider (FSP 72), Registered Credit Provider Reg No NCRCP7. NewFunds (RF) Proprietary Limited registration number 2005/034899/07. This document was published on 04 November 2019.

Collective Investment Schemes are generally medium to long term investments. The value of the participatory interests may go down as well as up. The manager does not provide any guarantee either with respect to the capital or the return of a portfolio. Past performance is not necessarily an indication of future performance. CIS's are traded at ruling prices and can engage in borrowing and scrip lending. Different classes of units apply to these portfolios and are subject to different fees and charges. A schedule of fees and charges and maximum commissions is available on request from the manager. The manager has a right to close portfolios to new investors in order to manage them more efficiently in accordance with their mandates. Commission and incentives may be paid and if so, will be included in the overall costs. Forward pricing is used. The manager may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. Income is reinvested on the re-investment date. The Actual investment performance will differ based on the initial fees applicable, the actual investment date and the date of reinvestment of income. Dealing prices are calculated on a net asset value and auditor's fees, bank charges and trustee fees are levied against the portfolios. Performance is calculated for the portfolio, as well as that the individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. Income distributions are included in performance calculations prior to deduction of applicable taxes.

Performance numbers and graphs are sourced from Collective Endeavours Consulting (Pty) Ltd. NAV to NAV figures have been used. Investment performance is for illustrative purposes only. Investment performance is calculated after taking the actual initial fees and all ongoing fees into account. The reinvestment of income is calculated on the actual amount distributed per participatory interest by using the ex-dividend date NAV price of the applicable class of the portfolio, irrespective of the actual date of reinvestment. Risk profile of the fund ranges from low risk to high risk with a low risk potentially associated with lower rewards and a high risk with potentially higher rewards. A feeder fund is a portfolio that invests in a single portfolio of a collective investment scheme, which levies its own charges and which could result in a higher fee structure for the feeder fund. Foreign securities may be included in the portfolio from time to time and as such may result in the following: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks and potential limitations on the availability of market information. Certain investments, including futures, options, equity swaps, and other derivatives may give rise to substantial risk and might not be suitable for all



investors. The daily cut off time is 14:00 for trades and the valuation point is 22:00 daily. Prices are published on Finswitch by 10:00 daily. One can also obtain additional information on Prime Investments products on the Prime Investments website and all price related queries or information is readily available on request. Prime Collective Investment Schemes Management (RF) (Pty) Ltd is a registered Collective Investment Scheme Manager in terms of Section 5 of the Collective Investment Schemes Control Act and is a wholly owned subsidiary of Prime Financial Services (Pty) Ltd, a member of ASISA. This document is for information purposes only and does not constitute or form part of any offer to issue or sell, or any solicitation of any offer to subscribe for or purchase any particular investment. This document should not be construed as advice or guidance in any form whatsoever. Investors should take cognisance of the fact that there are risks involved in buying or selling any financial product and are encouraged to obtain independent professional investment and taxation advice. Opinions expressed in this document may be changed without notice at any time after publication. We therefore disclaim any liability for any loss, liability, damage (whether direct or consequential) or expense of any nature whatsoever which may be suffered as a result of or which may be attributable, directly or indirectly, to the use of or reliance upon the information.

